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October, 2023

## COMMERCIAL ON AIR



Believe it or not, we are already in the final stretch of 2023. It has been an exciting, successful year in which we have seen further market penetration with our industry-leading boiler venting product line. We continue to expand our reach into applications like grease duct and generator exhaust. I'd like to thank each of our incredible business partners for working with us to make this happen!

While our team is certainly focused on finishing the last two and a half months of 2023 strong, we are also looking ahead to what 2024 holds in store. Early next year, we will be debuting enhancements to our Selkirk and AMPCO products that will greatly enhance both the ease of installation and the overall performance of the systems. In the first half of 2024, we will also be releasing updates to our HeatFab products that include an upgrade to our gasket material and a locking mechanism improvement. You will see significant communications and details as each launch occurs.

The Duravent Group team is looking forward to seeing many of you in Chicago at the AHR show this January. We will be featuring all of these product enhancements at our booth, S7731.

I'd like to thank all of our customers and partners for a successful year as we drive hard toward the finish of 2023.

Sincerely,



Scott K. Smith  
*Vice President of Commercial Sales*

## PINE GROVE HIGH SCHOOL COPPER BOILER STACK



BEFORE



AFTER

Pine Grove High School in Pennsylvania dared to dream beyond the conventional. Tired of their towering masonry chimney dominating the skyline, they yearned for a more visually appealing and unobtrusive alternative. Enter our AMPCO rep from Philadelphia. After a few video calls with the school officials, we crafted a specialty copper chimney that perfectly complements the school's beautiful exterior. Standing at a modest 10 feet off the roof, it's a testament to the power of thinking outside the box.

[LEARN MORE](#)



**Custom Venting  
Solutions**



**Voice of Engineering**

Duravent's exclusive custom venting solutions can be tailored to your application requirements including custom colors, materials, and logos!

This gives the owner an array of styling options customized to each unique interior or exterior application.

Leave a lasting impression with customized venting for:

- Boilers
- Pizza Ovens
- Brew Kettles
- Coffee Roasters
- Kitchen Grease Ducts
- And More!

[LEARN MORE](#)

The customer experience is an ingrained and central focus of our product design, innovation, and development process. Duravent Group wants you to know that "you vent, and we listen." The AMPCO and Selkirk commercial venting lines are about to evolve to the next level, reducing the time a professional is on site installing our products. In the coming months, our customers will begin seeing improvements to the overall installation process. Installers will see the introduction of an alignment sleeve that acts like an extra set of hands as they line up and install adjoining vent pieces. At the same time, we will be introducing captive hardware to both our V-band and channel bands to reduce finishing time for projects. These features will create a consistent installation experience across all commercial venting within the Duravent Group! See what's coming in the link below!

[SEE IT](#)

## YOUR HVAC NEWS

*Product Spotlight*  
**MBD Series Motorized Dampers**  
**FASNSEAL®**



[CLICK HERE](#)

**Certified**  
**ISO 9001 : 2015**  
**Company**



ISO 9001 : 2015

Proud to announce our recent certification!





**AHR**®  
EXPO

**Chicago**  
JAN 22-24, 2024

The event  
for HVACR



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Visit us  
in booth  
**S7731!**

**REGISTER HERE NOW!**

# The Responsible Approach to Grease Duct

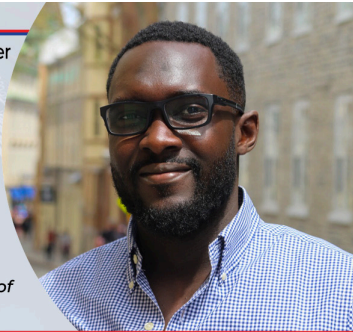
**BEST PRACTICES for Conquering Risks and Cost Inefficiencies  
with Prefabricated Duct**

This paper is written with regard to applicable codes and standards, and intended for use and application in the United States of America.

## EMPLOYEE SPOTLIGHT

**Mohamed Sow** | Manufacturing Manager  
Laval, Quebec  
3 years at DVG

*"I really enjoy working at the Duravent Group, mainly because of the company culture and the sense of community. Duravent makes us feel like we are more than just employees, and I love having the opportunity to grow within the company. What inspires me every day is that I am part of something much bigger than myself."*



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Duravent Group is proud to continue its Employee Spotlight series. Check out our featured team members every Wednesday on LinkedIn, Facebook, Instagram, and Twitter, (now X).



**Duravent Customer Service**



VISIT US



BUILD FOR THE FUTURE

