

AIR THAT MOVES YOU



November 16, 2023



In the blink of an eye, summer is gone. Pumpkin spice is the flavor of the month, and soon, holiday music will dominate the airwaves. As leaves fall and the air turns brisk, it's a perfect moment to evaluate your business goals for the upcoming year. Are you going to accomplish all your goals in 2023, or is something holding you back? Don't allow the changing seasons to leave you feeling overwhelmed or stagnant.

Let Duravent Group be your trusted partner for success, guiding you toward accomplishing your goals with:

**Quality Products:**

We start with the fundamentals—providing quality products at a fair price with prompt delivery.

**Innovative Solutions:**

Our innovative approach extends to bundling products, allowing you to maximize both time and cost efficiency.

**Exceptional Customer Service:**

Furthermore, our unparalleled customer service ensures you get the answers you need precisely when you need them.

We're not afraid to think outside the box, taking pride in offering innovative solutions to empower our customers to succeed.

Feel free to reach out to my team today, and let's embark on a journey of growth together! Wishing you and your family a happy Thanksgiving!

For your reference:

Steve Bitondo  
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Brian Butterfield  
East RSM  
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Dave Blau  
East RSM  
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Sincerely,



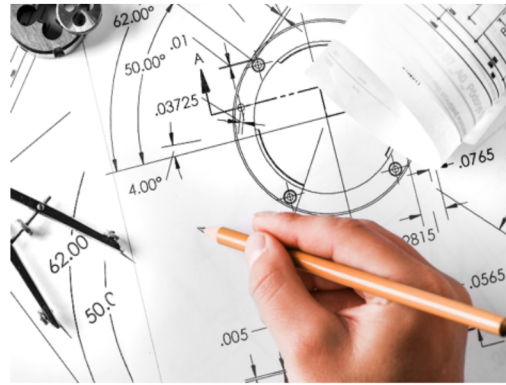
Michael Braun  
*Vice President Sales, Wholesale*



## Save Time. Save Money. PolyPro® Venting Systems

Say hello to hassle-free venting with PolyPro! Whether you're in need of a reliable solution for your high efficiency gas furnace, condensing boiler, or hot water heater, PolyPro has got you covered. Our venting system's walls are specially engineered to withstand weather and temperature changes, ensuring zero flexing or cracking. Plus, with PolyPro's impressive operating temperature of 230°F, you can enjoy peace of mind knowing your system is built to last. Choose PolyPro and experience the difference today!

[Learn More](#)



## Voice of Engineering

Space minimization and speed of install go hand in hand. Early next year we will have a product that will fulfill a variety of venting applications from gas application to bathroom venting, and many others. The new universal B vent cap will be adjustable and cover several diameter pipes with a single SKU. The benefits shine through during the installation process. Other caps use multiple points that must be mechanically adjusted in order to get a snug fit on the pipe. With the new adjustable cap, coming down the pipeline, you will have a speed clamp with a single point to mechanically tighten. This is a new adjustable cap and is just one example of the exciting things the Duravent Group engineering department is doing to focus on the customer. Stay tuned for more engineering innovations to come.

# YOUR HVAC NEWS



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JAN 22-24, 2024

**duravent** GROUP  
Visit us in booth **S7731!**

**REGISTER HERE NOW!**



At Duravent Group, our dynamic team is going above and beyond to provide you with the support you need to win this "busy season." We're constantly pushing the boundaries of innovation, creating new products and enhancing our existing ones, all with the goal of delivering the best customer experience imaginable. Let us be your guiding light as you power through the remainder of 2023! And with 2024 just around the corner, who knows what incredible opportunities await? Stay safe, savor the joys of the fall season with your loved ones, and trust Duravent Group to be your unwavering partner in success not just during this busy season, but for years to come.

Simon Davis  
President & CEO



**NOBODY MOVES AIR BETTER**

Your complete guide to GRDs from Hart and Cooley.

## EMPLOYEE SPOTLIGHT

**Theresa Scruggs** | Quality Management

Huntsville, AL  
27 years at DVG

*"Duravent Group holds everyone to the same standards from management down to the employees on the floor. I feel like my opinion matters and the job I do everyday is making a difference for the company. I learn something new everyday, and take pride in knowing that I do the very best that I can to help my fellow employees succeed at their job."*



**duravent**  
GROUP



**Duravent Group is proud to continue its Employee Spotlight series. Check out our featured team members every Wednesday on LinkedIn, Facebook, Instagram, and Twitter, (now X).**





BUILD FOR THE FUTURE

